



EAST COAST RAILWAY

Office of the
Pr. Chief Commercial Manager
Rail Sadan,
Chandrasekharapur,
Bhubaneswar – 751017

Commercial Circular No:201GC)/Parcel/ 2025

Date.18.06.2025

Sub: Rationalization of Freight rates for Parcel traffic-Discounted freight in empty direction.

Ref: (i) Railway Board's FM Circular No. 26 of 2021 issued vide Railway Board's letter No. TC-II/2046/2020/Parcel policy-Pt.93)(3367027) dated 22.11.2021 (PCCM/ECOR's Commercial Circular No.382 (GC)/Parcel/2021 dated 23.11.2021).

(ii) Railway Board's FM Circular No. 14 of 2025 dated 13.06.2025.

Enclosed please find herewith a copy of the Railway Board's letter No. 2024/TC(FM)/11/14 dated 18.06.2025 (FM Circular No. 15 of 2025) regarding "Rationalization of Freight rates for Parcel traffic - Discounted freight in empty direction", which is self explanatory, for information and necessary action.

All concerned to please note and act accordingly.

Encls: As above (03 Pages),

Authority: Railway Board's letter No. 2024/TC(FM)/11/14 dated 18.06.2025 (FM Circular No. 15 of 2025).

Preeti Rana
18/06/2025

(Preeti Rana)

Dy. Chief Commercial Manager (FS)

No. PCCM/444/Premier Parcel service/2024/Pt.III

Date: 18.06.2025

Copy to:-

All SMs/Goods Supervisors/Comml. Supervisors/Siding clerks/Booking Clerk in-charges/Parcel Clerk/ weigh Bridge clerks/City Booking Agencies.

Copy for information and necessary action to the:-

PCOM, SDGM, FA & CAO(T), Chairman/RCT/BBS, Dy CVO(T), DY CCO, Dy COM(FOIS), CFTM, PO/RCT, Audit Officer/ECOR/BBS, Rates Section/PCCM/ECOR/BBS, Catering Section/PCCM/ECOR/BBS, GM(PMS)/CRIS/NDLS
DRM/KUR, WAT& SBP/ECOR, Sr DOM/KUR, WAT, SBP/ECOR, Sr DCM/KUR, WAT, SBP/ECOR, Traffic Manager/Visakhapatnam port trust (VZP), Paradeep port Trust/PRDP.

Preeti Rana
18/06/2025

(Preeti Rana)

Dy. Chief Commercial Manager (FS)

भारत सरकार / GOVERNMENT OF INDIA
रेल मंत्रालय / MINISTRY OF RAILWAYS
(रेलवे बोर्ड / RAILWAY BOARD)

No. 2024/TC(FM)/11/14

New Delhi, dated 18.06.2025

The General Managers,
All Zonal Railways.

Sub: Rationalization of freight rates for Parcel traffic – discounted freight in empty direction.

Ref: (i) FM Circular No. 26 of 2021, issued vide Board's letter no. TC-II/2046/2020/Parcel policy-Pt.(3)(3367027), dtd. 22.11.202.
(ii) FM Circular No. 14 of 2025 dated 13.6.2025

Instructions have been issued vide FM Circular No. 26/2021, dtd. 22.11.2021 wherein powers have been delegated to PCCM of the Zonal Railway to grant graded discount in freight on applicable scale for indented Parcel trains and indented (piece-meal) Parcel Vans, for distance not more than 1500 km subject to the utilization of Parcel Vans as stipulated therein.

2. On the basis of feedback received and a request received from Zonal Railways, the matter has been examined further, and it has been decided that in supersession of the above mentioned instructions (contained in the FM Circular No. 26/2021), the Zonal Railways may charge a discounted freight on indented Parcel trains and indented (piece-meal) Parcel Vans -- provided the utilization of Parcel Vans (either piece-meal Parcel Vans or part of indented Parcel trains), returning to other Railways after unloading on the Zonal Railway, has been below the stipulated threshold, as under:

Utilization of VPs	Freight payable	
	Return Trip (single trip)	Round Trip
Below 25%	50% (Fifty percent) of the applicable scale	1.35 times of single journey freight at applicable scale
More than 25% and less than 40 %	70% (Seventy percent) of the applicable scale	1.50 times of single journey freight at applicable scale

Note:

(A.) The discounted freight as mentioned above shall not be applicable on Luggage Rates for luggage booking.

(B.) The discounted freight as mentioned above shall not be applicable on the Parcel Vans attached to trains being charged at S-scale.

(C.) No other discount, including volume-based discounts, shall be applicable along with this discount in empty direction.

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18/6

15.6.2025

FREIGHT MARKETING
CIRCULAR No. 15 of 2025

3. The powers to implement the above mentioned discounted freight shall rest with **Principal Chief Commercial Manager** of the Railway, who shall exercise these powers in consultation with the **Principal Financial Advisor** of the Railway.
4. To begin with and in order to streamline the above mentioned provision of discounted freight, analysis for utilization of Parcel Vans (as detailed at Para 2 above) during the previous financial year i.e. April' 2024 to March' 2025 shall be immediately conducted by each Zonal Railway, which shall be reviewed after completion of each financial year. It may be ensured that entire process of the current analysis is completed by **20.06.2025** (and **mid of June** for the subsequent financial year). Based on the analysis, Railway-wise utilization (in %) of the Parcel Vans shall be circulated to all concerned, so as to enable implementation of the above mentioned discounted freight w.e.f. **01.07.2025** (and **1st of July** for the subsequent financial year). The discounted freight shall remain in effect upto **30.06.2026** or till the next revision in utilization of Parcel Vans, whichever is later.
5. Initially, on completion of **06 (six)** months (i.e. 31.12.2025) of the implementation of the above mentioned discounted freight, Zonal Railways shall furnish a detailed report on the same, and shall continue to furnish the same on half-yearly basis, to Board for reviewing and improve the scheme, if required.
6. The discounted freight scheme shall be applicable on experimental basis for a period of **02 (two) years**, i.e. upto **30.06.2027**.
7. PCCM of the Zonal Railway may co-ordinate with other Zonal Railways, and specifically sees that the above mentioned discounted freight does not cause any diversion of existing parcel traffic.
8. **FM Circular No. 14 of 2025 dated 13.6.2025 has been withdrawn vide letter No. 2024/TC(FM)/11/14 dated 16.06.2025.**
9. This issues with the concurrence of Finance Directorate of Ministry of Railways.


(Ashutosh Mishra)
Director Freight Marketing
Railway Board

No. **2024/TC(FM)/11/14**

New Delhi, dated 18.06.2025

Copy forwarded to:

1. The Deputy Comptroller & Auditor General of India (Railways) Room No. 224, Rail Bhawan with 36 spares.
2. Principal Financial Advisors, All Indian Railways.
3. Director General of Audit, All Indian Railways.


For Member (Finance)/Railway Board

FREIGHT MARKETING
CIRCULAR No. 15 of 2025

No. 2024/TC(FM)/11/14

New Delhi, dated 18.06.2025

Copy forwarded for information and necessary action to:

1. The Principal Chief Operations Managers, All Indian Railways.
2. The Principal Chief Commercial Managers, All Indian Railways.
3. The Chief Passenger Transportation Managers, All Indian Railways.
4. The Chief Commercial Managers (FM), All Indian Railways.
5. Director General, RDSO, Manak Nagar, Lucknow.
6. Director, Indian Railways Institute of Transport Management (IRITM), Manak Nagar, Lucknow.
7. Director General, National Academy of Indian Railways, Vadodara.
8. Managing Director/ Chief Commercial Manager, Konkan Railway Corporation, Belapur Bhawan, Plot No. 6, Sector-11, CBD Belapur, Navi Mumbai-400014.
9. Managing Director, Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi.
10. Managing Director, DFCCIL, Pragati Maidan, New Delhi.


(Ashutosh Mishra)

Director Freight Marketing
Railway Board

No. 2024/TC(FM)/11/14

New Delhi, dated 18.06.2025

Copy for kind information to:

1. Chairman & CEO, Member (O&BD), Member (Finance), Member (Infra.), Member (T&RS), DG(RPF), DG(Safety), and Secretary Railway Board, New Delhi.
2. AM(Traffic), AM(C), PED/TT(M), PED(Vig), Adv (Infra), AM(M&BD), EDPM, EDTC(G)/NFR, EDTC(Rates), EDTT(M), EDTT(S), EDTT(F), ED(Coal), ED(Plg.), ED(CC), EDRS(RS), EDT(PPP), EDV(T), EDF(C), ED(BD), DTT(Coord).
3. EDPG/MR, OSD/MR, EDPG/MOSR(R), JDPG/MOSR(S), PSO/Chairman & CEO, OSD/Member (O&BD).


(Ashutosh Mishra)

Director Freight Marketing
Railway Board